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**STATEMENT OF WORK  
STRONGE AND ASSOCIATES EDUCATIONAL CONSULTING, LLC  
FOR  
BLACK HORSE PIKE SCHOOL DISTRICT, NEW JERSEY**

**Agreement** made by and between the Black Horse Pike School District, New Jersey (herein after referred to as the School District) and Stronge and Associates Educational Consulting, LLC (herein after referred to as the Contractor):

417 Yorkshire Dr., Williamsburg, Virginia 23185  
IRS Employer Identification Number: 45-4117070

**Section 1. Scope of Services**

The Contractor will be responsible for providing services and implementing tasks as follows:

- Three day training/technical assistance – Student Learning Objectives
  - Location and date – Black Horse Pike School District, New Jersey (in-district training), April 8, 9, & 10, 2013

Note: Training at a local school district or regional facility is provided at a rate of \$3,000 per day (one trainer). An additional trainer costs \$1,000 per day. The local facilitator for the training will provide the facility for the training, including a laptop, overhead projector, and sound system capable for serving the training session. The local facilitator also will provide the training material (notebooks, tabs, training handouts, chart paper, markers, sticky notes) and meals, as applicable, for the training sessions. If several districts form a cohort for regional training, a fiscal agent representing the cohort should be named. The fiscal agent will be invoiced the full amount for the training provided.

- Planning and materials development for professional development activities for all contracted dates will be provided by the Contractor. Electronic copies of training materials will be provided to the School District/Regional facilitator through a Dropbox or similar file transfer mechanism or on a USB flash drive.

A member of the Contractor's consulting team shall serve as the primary facilitator, in conjunction with the School District employee assigned to assist with the project. It is understood that future Scopes of Work that may be entered into between the School District and the Contractor will be incorporated in new independent contractor agreements, as applicable.

**Section 2. Payment for Services and Payment Schedule**

- The School District shall pay the Contractor a total sum of \$9,000.00 for rendering the services noted herein. The contract fees to be paid by the School District are to be paid on the following schedule:
  - 3-day training/technical assistance Student Learning Objectives (\$3,000\*3 days) \$9,000.00

Payments are due no later than 30 days following the completion of the respective training. An invoice from the Contractor will be submitted approximately 15-30 days prior to the payment due dates.

### **Section 3. Agreement Modifications**

The School District and the Contractor may mutually agree to amend or revise the agreement provided that any and all amendments and revisions to this Agreement shall be in writing and signed by both parties. The School District shall have the right to terminate this agreement upon 30 days written notice to the Contractor. In the event that the School District terminates this agreement, the School District shall only be obligated to compensate the Contractor for services that were completed at and prior to the date of termination.

### **Section 4. Independent Contractor**

The relationship of the School District and the Contractor is one of independent contractor. Nothing in the Agreement shall be construed as creating a relationship of joint ventures, partners, employer/employee, or agent.

### **Section 5. Ownership**

Work products researched, designed, or developed by the Contractor will be the copyrighted property of the Contractor. However, all work products produced by the Contractor in connection with this Agreement shall be provided to the School District during or upon completion of this Agreement at no further cost. The School District may not disseminate or share the materials or any components thereof with other individuals or organizations without the prior, written permission of the Contractor.

### **Section 6. Acknowledgments**

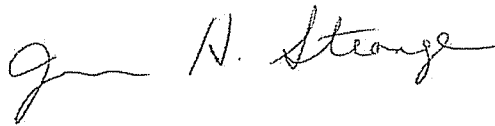
It is understood that the programs and work products produced under this Agreement may be derived from adaptations of similar products developed with other organizations. The Contractor retains the right to use products, research, data, and information sponsored by this Agreement in future research, consulting, publishing, and printing endeavors. This permission to use products, research, and data extends to work with other individuals and organizations by the Contractor.

The parties hereto have executed this Agreement by their duly authorized officers.

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Signature, Public Schools Authorized Representative

Date



February 17, 2013

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Signature, Stronge and Associates Educational Consulting, LLC

Date